



The following is a sample list of courses that have been approved for biotechnology companies

BUSINESS SKILLS

Advanced Communication Skills
Audit Management Skills
Business Process Skills
Business/Technical Writing Skills
Cross-Functional Skills
Customer Service/Support Skills
Data Element/Standards
Data Analysis/Monitoring
Facilitation/Train-the-Trainer Skills
Finance/Accounting Skills
Global Order Processing Skills
International Business
Practices/Doing Business in Other Countries
Negotiation/Influence Skills
Product Knowledge/Development
Product Commercialization Skills
Sales/Marketing Skills
Vendor Management Skills

COMPUTER SKILLS

Clinical Data Management
Database Management Skills
Electronic Lab Notebook Skills
Intermediate/Advanced Microsoft Office Skills iPad Application
Skills for Scientific Affairs
Learning Management System Skills
Microsoft Project
SharePoint Application Skills
Spotfire Data Viewing Tool

TrackWise Enterprise Quality Management Software Application Skills
Waste Reporting Tool
CONTINUOUS IMPROVEMENT
Change Management Skills
Conflict Management/Resolution Skills
Decision Making Skills
Leadership Development Skills
Process Improvement/Productivity Skills
Production Planning Process
Project Management Skills
Risk Assessment/Management Skills
Quality Control/Quality Assurance Skills
Six Sigma Skills
Statistical Process/Analysis Skills
Strategic Thinking/Planning Skills
Team Building/ Collaboration Skills
Troubleshooting Skills
HAZARDOUS MATERIALS
Chemical Hygiene/Safety for Laboratories
Hazardous Material Spill Response
Team Training
Waste Management for Laboratories
Radiation Safety for Users/Supervised Staff
Hazard Communication
Incidental Radiation Training

Hazardous Waste and Biowaste for
Laboratories
Storm Water Discharges

MANUFACTURING SKILLS

Advanced Safety Skills
Catastrophic Incident Response
Cold Exposure Awareness
Hot Work Safety
Biomanufacturing Technologies
Biosimilar Production Skills
Biostatistics Production Skills
Clinical Development Skills
Cross-Functional Manufacturing
Skills
Engineering Skills