The following is a sample list of courses that have been approved for biotechnology companies

**BUSINESS SKILLS**
- Advanced Communication Skills
- Audit Management Skills
- Business Process Skills
- Business/Technical Writing Skills
- Cross-Functional Skills
- Customer Service/Support Skills
- Data Element/Standards
- Data Analysis/Monitoring
- Facilitation/Train-the-Trainer Skills
- Finance/Accounting Skills
- Global Order Processing Skills
- International Business Practices/Doing Business in Other Countries
- Negotiation/Influence Skills
- Product Knowledge/Development
- Product Commercialization Skills
- Sales/Marketing Skills
- Vendor Management Skills

**COMPUTER SKILLS**
- Clinical Data Management
- Database Management Skills
- Electronic Lab Notebook Skills
- Intermediate/Advanced Microsoft Office Skills iPad Application Skills for Scientific Affairs
- Learning Management System Skills
- Microsoft Project
- SharePoint Application Skills
- Spotfire Data Viewing Tool
- TrackWise Enterprise Quality Management Software Application Skills
- Waste Reporting Tool
- CONTINUOUS IMPROVEMENT
- Change Management Skills
- Conflict Management/Resolution Skills
- Decision Making Skills
- Leadership Development Skills
- Process Improvement/Productivity Skills
- Production Planning Process Project Management Skills
- Risk Assessment/Management Skills
- Quality Control/Quality Assurance Skills
- Six Sigma Skills
- Statistical Process/Analysis Skills
- Strategic Thinking/Planning Skills
- Team Building/ Collaboration Skills
- Troubleshooting Skills
- HAZARDOUS MATERIALS
- Chemical Hygiene/Safety for Laboratories
- Hazardous Material Spill Response
- Team Training
- Waste Management for Laboratories
- Radiation Safety for Users/Supervised Staff
- Hazard Communication
- Incidental Radiation Training
Hazardous Waste and Biowaste for Laboratories
Storm Wage Discharges

MANUFACTURING SKILLS
Advanced Safety Skills
Catastrophic Incident Response
Cold Exposure Awareness
Hot Work Safety
Biomanufacturing Technologies
Biosimilar Production Skills
Biostatistics Production Skills
Clinical Development Skills
Cross-Functional Manufacturing Skills
Engineering Skills